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"The blurring boundary between packaged coffee manufacturers and freshly-brew coffee retailers brings more uncertainties to the category, let along the ambitious 'new retail' players. Growing consumption frequency signifies that there is still space that coffee can stretch into in China. To drive premiumisation, clean label claims can be appealing."

- Loris Li, Associate Director, Food & Drink

This report looks at the following areas:

- More innovation and upgrade on the "bag" itself
- Capsule coffee targeting the young with guidance on choice
- Position coffee as a social catalyst of the "Pantry Culture"

The total retail sales value of coffee in the Chinese market is still growing at a double digit rate, even though the proportion of instant coffee is becoming less and less significant. The consumption frequency of any types of coffee is increasing without too much difference. When it comes to consumption occasion, the usage of coffee becomes quite diverse, and there is clear preference among the same age and gender group, or consumers from the same region.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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